## Marketing and Logistics

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor(s)</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Synonym(s)</th>
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<tbody>
<tr>
<td>LGAV 3100</td>
<td>AV INTRO</td>
<td>Joiner J</td>
<td>TR</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 250</td>
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<tr>
<td>LGAV 3110</td>
<td>AV MAINT</td>
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<td>12:30 pm-01:50 pm</td>
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<td>LGAV 3120</td>
<td>AVIATION SAFETY</td>
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<td>AIR CARGO</td>
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<tr>
<td>LGAV 3140</td>
<td>AIR PASS</td>
<td>Kincaid T</td>
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<td>LGAV 3150</td>
<td>TRANSPORTATION LAW</td>
<td>Welch R</td>
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<tr>
<td>LGAV 4100</td>
<td>AIRPORT INFRA</td>
<td>Hong S</td>
<td>MW</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 050</td>
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<tr>
<td>LGAV 4900</td>
<td>SPECIAL PROBLEMS</td>
<td>Joiner J</td>
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### RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor(s)</th>
<th>Days</th>
<th>Time</th>
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<tbody>
<tr>
<td>LSCM 3960</td>
<td>LOGISTICS SPLY CHN MGMT</td>
<td>Farris II M</td>
<td>TR</td>
<td>12:30 pm-01:50 pm</td>
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</tbody>
</table>

**THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE CLASS ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK OUT SESSION IN AN ASSIGNED ROOM.**

**Also meets: R 12:30 pm-01:50 pm LIFE A204 1/16/18-5/11/18**

<table>
<thead>
<tr>
<th>Class</th>
<th>Time</th>
<th>Location</th>
<th>Synonym(s)</th>
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</thead>
<tbody>
<tr>
<td>001</td>
<td>02:00 pm-02:50 pm</td>
<td>BLB 005</td>
<td>Manuj I</td>
</tr>
<tr>
<td>003</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 055</td>
<td></td>
</tr>
<tr>
<td>004</td>
<td>09:59 am-10:50 am</td>
<td>BLB 245</td>
<td>Hammadry Brho M</td>
</tr>
<tr>
<td>070</td>
<td>06:00 pm-08:50 pm</td>
<td>CHEC 345</td>
<td>Grimaldo Jr</td>
</tr>
<tr>
<td>501</td>
<td>11:00 am-12:20 pm</td>
<td>FRSC 107</td>
<td>Hanebeck H</td>
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**CLASS MEETS AT COLLIN HIGHER EDUCATION CENTER, 3452 SPUR 399, MCKINNEY, TX 75096**

<table>
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<tr>
<th>Course Code</th>
<th>Course Title</th>
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<th>Days</th>
<th>Time</th>
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<td>INTERNATIONAL SCM</td>
<td>Farris II M</td>
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<td>03:30 pm-04:50 pm</td>
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**THIS COURSE MEETS AT THE FRISCO CAMPUS 2811 INTERNET BLVD., FRISCO TX 75034.**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor(s)</th>
<th>Days</th>
<th>Time</th>
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<th>Synonym(s)</th>
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<tr>
<td>LSCM 4530</td>
<td>E-LOGISTICS</td>
<td>Manuj I</td>
<td>MWF</td>
<td>11:00 am-11:50 am</td>
<td>BLB 250</td>
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<th>Days</th>
<th>Time</th>
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<td>LSCM AND BUS ANALYSIS</td>
<td>Wahlberg B</td>
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<tr>
<td>LSCM 4530</td>
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<td>Manuj I</td>
<td>MWF</td>
<td>08:00 am-09:50 am</td>
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**LSCM 4540 ERP Applications**

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<td>ERP Applications</td>
<td>Hanebeck H</td>
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<td>LSCM 4560</td>
<td>TRANSPORTATION MGMT</td>
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<td>MW</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 005</td>
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LSCM 4800  LOGISTICS INTERNSHIP
759  (1615)  CRE 3.0  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 4860  ADV LOGISTICS MGMT
001  (1792)  CRE 3.0  R  06:30 pm-09:20 pm  BLB 080  Sauser B
THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK.
Also meets: R  06:30 pm-09:20 pm WH  222  1/16/18-5/11/18
002  (16857)  CRE 3.0  TR  12:30 pm-01:50 pm  BLB 015  Sauser B
THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM.
Also meets: R  12:30 pm-01:50 pm GAB  114  1/16/18-5/11/18

LSCM 4900  SPECIAL PROBLEMS
701  (1946)  CRE V  Kidwell B
702  (14765)  CRE V  T  12:59 pm-03:59 pm  BLB 277  Sauser B
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5300  STRATEGIC SUPPLY CHAIN
001  (1944)  CRE 3.0  M  06:30 pm-09:20 pm  BLB 065  Bryant A

LSCM 5800  LSCM INTERNSHIP
750  (1812)  CRE V  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5860  SCM PROBLEMS
001  (1446)  CRE 3.0  T  06:30 pm-09:20 pm  BLB 065  Nowicki D
Course Topic: ADV SUPPLY CHAIN MGMT PROBLEMS

LSCM 5900  SPEC PROBS
701  (1806)  CRE 3.0  Kidwell B
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5910  SPECIAL PROBLEMS
701  (1846)  CRE V  Farris II M
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
751  (1847)  CRE V  Farris II M
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 6900  SPECIAL PROBLEMS
703  (1919)  CRE V  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
705  (1920)  CRE 3.0  Kidwell B
Course Topic: GREEN WORKSHOP
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
706  (1921)  CRE V  Randall W
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
707  (1922)  CRE V  Sauser B
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 6940  INDIVIDUAL RESEARCH
700  (17619)  CRE V  Pohlen T
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 6950  DOCTORAL DISSERTATION
700  (17607)  CRE V  Nowicki D
703 (1948) CRE V
Pohlen T
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

705 (1949) CRE V
Pohlen T
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

707 (1947) CRE V
Randall W
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

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**MKTG/Marketing**

**MKTG 2650** CULTURE & CONSUMPTION

001 (1679) CRE 3.0 T 11:00 am-12:20 pm BLB 170 Pelton L
This is a blended learning course.
This class will meet face-to-face on Tuesdays. Students will have a mandatory lab on Thursdays.
Also meets: R 11:00 am-12:20 pm BLB 170 1/16/18-5/11/18

**MKTG 3010** PROFESSIONAL SELLING

001 (1447) CRE 3.0 TR 11:00 am-12:20 pm BLB 080 Houser J
002 (1824) CRE 3.0 MW 03:30 pm-04:50 pm BLB 180 Suber T
003 (1914) CRE 3.0 MWF 09:59 am-10:50 am BLB 225 Suber T
070 (16988) CRE 3.0 M 07:30 pm-08:50 pm CHEC Orosy G
Class meets at Collin Higher Education Center, 3452 Spur 399, McKinney, TX 75096
This is a blended class that meets as scheduled with some course content delivered online. Visit www.untecampus.com for more information.

**MKTG 3650** MARKETING FOUNDATIONS

001 (1448) CRE 3.0 TR 09:30 am-10:50 am LYCM Thompson K
This is a blended class that meets as scheduled with some course content delivered online. Visit www.untecampus.com for more information.

002 (1449) CRE 3.0 MWF 11:00 am-11:50 am BLB 080 Strutton H
003 (1450) CRE 3.0 W 02:00 pm-04:50 pm BLB 170 Strutton H
004 (1804) CRE 3.0 M 06:30 pm-09:20 pm BLB 180
070 (16991) CRE 3.0 M 06:00 pm-07:20 pm CHEC Orosy G
Class meets at Collin Higher Education Center, 3452 Spur 399, McKinney, TX 75096
This course meets at the Frisco campus 2811 Internet Blvd., Frisco TX 75034.
This is a blended class that meets as scheduled with some course content delivered online. Visit www.untecampus.com for more information.

**MKTG 3660** ADVERTISING MGT

001 (1823) CRE 3.0 T 02:00 pm-04:50 pm BLB 140
007 (1680) CRE 3.0 INET
Web-based instruction.
This is an internet course. Course enrollment is restricted and non-Texas resident students residing outside of the state are not eligible to enroll in this section. Contact the department for enrollment assistance in an appropriate section of the course if applicable.

777 (1681) CRE 3.0 INET
This course is course restricted. Limited to students residing out-of-state only. Contact department.
Web-based instruction.

**MKTG 3700** MARKETING METRICS

001 (1729) CRE 3.0 TR 11:00 am-12:20 pm BLB 155 Ganesh G
002 (1854) CRE 3.0 W 06:30 pm-09:20 pm BLB 015 Ganesh G

**MKTG 3710** MKTG RES AND ANALYTICS

001 (1451) CRE 3.0 TR 12:30 pm-01:50 pm BLB 250
002 (1687) CRE 3.0 T 06:30 pm-09:20 pm BLB 010 Paswan A

**MKTG 3720** INTERNET MKTG
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<td>PERSONAL DEVELOPMENT</td>
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<td>CONSUMER BEHAVIOR</td>
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<td>05:00 pm-05:50 pm</td>
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<td>MKTG 4280</td>
<td>GLOBAL MARKETING</td>
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<td>PROD PLNG BRND MGMT</td>
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<td>02:00 pm-04:50 pm</td>
<td>BLB 245</td>
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<td>MKTG 4470</td>
<td>BUSINESS MARKETING</td>
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<td>MKTG 4520</td>
<td>MARKETING CHANNELS</td>
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<td>MKTG 4570</td>
<td>SALES ANALYTICS</td>
<td>TR</td>
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<td>MKTG 4600</td>
<td>RETAILING</td>
<td>TR</td>
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<td>MKTG 4630</td>
<td>E-TAILING</td>
<td>TR</td>
<td>09:30 am-10:50 am</td>
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<td>MKTG 4670</td>
<td>ADVANCED SALES</td>
<td>TR</td>
<td>11:00 am-12:20 pm</td>
<td>BLB 075</td>
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**Notes:**
- This is a blended class that meets as scheduled in person with additional reading and assignments delivered online. Online sessions and face-to-face sessions will be outlined on the first day of class.
- This course is restricted. Limited to students residing out-of-state only. Contact department.
- This course is restricted. Approval required. Contact department.
MKTG 4770  SALES MANAGEMENT
001 (1934) CRE 3.0 TR 11:00 am-12:20 pm BLB 065 Suber T
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4800  INTERNSHIP IN M OR L
751 (1455) CRE 3.0
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4805  SALES INTERNSHIP
700 (1935) CRE V Lewin J
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4890  MARKETING PROBLEMS
001 (1456) CRE 3.0 R 06:30 pm-09:20 pm BLB 080 Sauser B
THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK.
Also meets: R 06:30 pm-09:20 pm WH 222 1/16/18-5/11/18
002 (1457) CRE 3.0 TR 12:30 pm-01:50 pm BLB 015 Sauser B
THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM.
Also meets: R 12:30 pm-01:50 pm GAB 114 1/16/18-5/11/18

MKTG 5260  MKTG METRICS FOR MGRS
501 (17205) CRE 3.0 R 06:00 pm-08:50 pm FRSC 121 Ganesh G
THIS COURSE MEETS AT THE FRISCO CAMPUS
2811 INTERNET BLVD., FRISCO TX 75034.

MKTG 5550  GLOBAL MARKETING
007 (1612) CRE 3.0 INET Blankson C
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
777 (1733) CRE 3.0 INET Blankson C
THIS IS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 5800  MKTG INTERNSHIP
751 (1689) CRE V
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 5850  STRATEGIC MARKETING
007 (1683) CRE 3.0 INET Blankson C
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
777 (1734) CRE 3.0 INET Blankson C
THIS IS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 5910  SPEC PROBS
001 (1684) CRE V
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 6010  MARKETING THOUGHT
Eight Week Session One

MKTG 5000  MKTG CONCEPTS
007  (14033)  CRE 1.5  INET  Thompson K
THIS CLASS MEETS FROM JANUARY 16TH - MARCH 9TH. AN EXPERIENTIAL COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST.
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

THIS CLASS MEETS FROM JANUARY 16TH - MARCH 9TH. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. F-1 STUDENTS MUST COMMUNICATE WITH THE COURSE INSTRUCTOR DURING THE FIRST WEEK OF THE COURSE TO MAKE THE REQUEST.

This course requires department consent. If you are in the accelerated online MBA, please contact the graduate programs office in the college of business at 940.369.8977.

RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.
THIS IS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

THIS CLASS MEETS FROM JANUARY 16TH - MARCH 9TH. AN EXPERIENTIAL COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST.
WEB-BASED INSTRUCTION.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 5150   MKTG MANAGEMENT

WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

This course requires department consent. If you are in the accelerated online MBA, please contact the graduate programs office in the college of business at 940.369.8977.

RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

Eight Week Session Two

MKTG 5150   MKTG MANAGEMENT

WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

This is an 8 week course and meets from March 19 to May 11. An on-campus component is available to F-1 visa holders upon request. F-1 students must communicate with the course instructor during the first week of the course to make the request.
WEB-BASED INSTRUCTION.  
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

THIS IS AN 8 WEEK COURSE AND MEETS FROM MARCH 19 TO MAY 11. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. THIS COURSE REQUIRES DEPARTMENT CONSENT. IF YOU ARE IN THE ACCELERATED ONLINE MBA PLEASE CONTACT THE GRADUATE PROGramS OFFICE IN THE COLLEGE OF BUSINESS AT 940.369.8977.  
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

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OPS/M Operations and Supply Management

OPS/M 3830 OPERATIONS MGMT

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CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED A STATISTICS COURSE WITH A "C" OR BETTER PRIOR TO ENROLLMENT IN MGMT 3830.

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CLASS MEETS AT COLLIN HIGHER EDUCATION CENTER, 3452 SPUR 399, MCKINNEY, TX 75096

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CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED A MGMT 3830 WITH A "C" OR BETTER PRIOR TO ENROLLMENT IN MGMT 4830.

RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  
PLEASE CONTACT APRIL KUYKENDALL AT JONATHON.FITE@UNT.EDU FOR MORE INFORMATION.

OPS/M 4810 PURCH & MAT MGMT

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OPS/M 4830 PRODUCTIVITY & QUALITY

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OPS/M 4880 MANAGEMENT OF PROJECTS
CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED MGMT 3830 WITH A "C" OR BETTER.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
DEPARTMENT CONSENT REQUIRED. PLEASE CONTACT APRIL KUYKENDALL AT JONATHON.FITE@UNT.EDU FOR MORE INFORMATION.