### Marketing and Logistics

#### LGAV/Aviation Logistics

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
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<tbody>
<tr>
<td>LGAV 3100</td>
<td>AV INTRO</td>
<td>Joiner J</td>
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<td>LGAV 3110</td>
<td>AV MAINT</td>
<td>Joiner J</td>
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<tr>
<td>LGAV 3120</td>
<td>AVIATION SAFETY</td>
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<td>LGAV 3130</td>
<td>AIR CARGO</td>
<td>Hong S</td>
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<td>LGAV 3140</td>
<td>AIR PASS</td>
<td>Kincaid T</td>
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<td>LGAV 3150</td>
<td>TRANSPORTATION LAW</td>
<td>Welch R</td>
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<tr>
<td>LGAV 4100</td>
<td>AIRPORT INFRA</td>
<td>Hong S</td>
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<tr>
<td>LGAV 4900</td>
<td>SPECIAL PROBLEMS</td>
<td>Joiner J</td>
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#### LSCM/Logistics, Supply Chain MGMT

<table>
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<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
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<tr>
<td>LSCM 3960</td>
<td>LOGISTICS SPLY CHN MGMT</td>
<td>Manuj I</td>
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<tr>
<td>LSCM 4360</td>
<td>INTERNATIONAL SCM</td>
<td>Farris II M</td>
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<tr>
<td>LSCM 4510</td>
<td>LSCM AND BUS ANALYSIS</td>
<td>Dickens J</td>
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</table>

**Restrictions:**
- RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
LSCM 4530  E-LOGISTICS
001  (1690)  CRE 3.0  MWF  11:00 am-11:50 am  BLB 005  Manuj I

LSCM 4540  ERP Applications
001  (1822)  CRE 3.0  S  09:00 am-11:50 am  BLB 140  Hanebeck H

LSCM 4560  TRANSPORTATION MGMT
001  (1707)  CRE 3.0  MW  03:30 pm-04:50 pm  BLB 005  Pohlen T

LSCM 4800  LOGISTICS INTERNSHIP
759  (1615)  CRE 3.0  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 4860  ADV LOGISTICS MGMT
001  (1792)  CRE 3.0  R  06:30 pm-09:20 pm  BLB 080  Sauser B
THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK.
Also meets: R  06:30 pm-09:20 pm WH  222  1/16/18-5/11/18
002  (16857)  CRE 3.0  TR  12:30 pm-01:50 pm  BLB 015  Sauser B
THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM.
Also meets: R  12:30 pm-01:50 pm GAB  114  1/16/18-5/11/18

LSCM 4900  SPECIAL PROBLEMS
701  (1946)  CRE V

702  (14765)  CRE V  T  01:00 pm-04:00 pm  BLB 277  Sauser B
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5300  STRATEGIC SUPPLY CHAIN
001  (1944)  CRE 3.0  M  02:00 pm-04:50 pm  BLB 155  Bryant A

LSCM 5800  LSCM INTERNSHIP
750  (1812)  CRE V  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5860  SCM PROBLEMS
001  (1446)  CRE 3.0  T  06:30 pm-09:20 pm  BLB 065  Nowicki D

LSCM 5900  SPEC PROBS
701  (1806)  CRE 3.0  Manuj I
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5910  SPECIAL PROBLEMS
701  (1846)  CRE V  Farris II M
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
751  (1847)  CRE V  Farris II M
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 6900  SPECIAL PROBLEMS
703  (1919)  CRE V  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
705  (1920)  CRE V  Kidwell B
Course Topic: GREEN WORKSHOP
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
706 (1921)  CRE V  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  Randall W
707 (1922)  CRE V  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  Sauser B

LSCM 6940  INDIVIDUAL RESEARCH
700 (1952)  CRE V  NO ASSGN  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  Pohlen T
705 (1950)  CRE V  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  Randall W

LSCM 6950  DOCTORAL DISSERTATION
703 (1948)  CRE V  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  Pohlen T
705 (1949)  CRE V  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.  Sauser B

MKTG/Marketing

MKTG 2650  CULTURE & CONSUMPTION
001 (1679)  CRE 3.0  T  11:00 am-12:20 pm  BLB 170  Pelton L
THIS IS A BLENDED LEARNING COURSE.
THIS CLASS WILL MEET FACE-TO-FACE ON TUESDAYS. STUDENTS WILL HAVE A MANDATORY LAB ON THURSDAYS.
Also meets: R 11:00 am-12:20 pm BLB 170  1/16/18-5/11/18

MKTG 3010  PROFESSIONAL SELLING
001 (1447)  CRE 3.0  TR  11:00 am-12:20 pm  BLB 080  Houser J
002 (1824)  CRE 3.0  MW  03:30 pm-04:50 pm  BLB 180  Suber T
003 (1914)  CRE 3.0  MWF  10:00 am-10:50 am  BLB 225  Suber T

MKTG 3650  MARKETING FOUNDATIONS
001 (1448)  CRE 3.0  TR  09:30 am-10:50 am  LYCM  Thompson K
002 (1449)  CRE 3.0  MWF  11:00 am-11:50 am  BLB 080  Strutton H
003 (1450)  CRE 3.0  W  02:00 pm-04:50 pm  BLB 170  Strutton H
004 (1804)  CRE 3.0  M  06:30 pm-09:20 pm  BLB 180  Guzman F
070 (16988)  CRE 3.0  M  07:30 pm-08:50 pm  CHEC  Orosy G
CLASS MEETS AT COLLIN HIGHER EDUCATION CENTER, 3452 SPUR 399, MCKINNEY, TX 75096

MKTG 3660  ADVERTISING MGT
001 (1823)  CRE 3.0  T  02:00 pm-04:50 pm  BLB 140  Houser J
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<th>Course Code</th>
<th>Course Name</th>
<th>Instructor</th>
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<td>BLB 155</td>
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<td>06:30 pm-09:20 pm</td>
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<td>MKTG 3710</td>
<td>MKTG RES AND ANALYTICS</td>
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<td>06:30 pm-09:20 pm</td>
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<td>3.0</td>
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<td>PERSONAL DEVELOPMENT</td>
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<td>1.0</td>
<td>05:00 pm-05:50 pm</td>
<td>BLB 155</td>
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<td>MKTG 4120</td>
<td>CONSUMER BEHAVIOR</td>
<td>Naletelich K</td>
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<td>09:30 am-10:50 am</td>
<td>BLB 055</td>
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<td>Alvarado Karste</td>
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<td>GLOBAL MARKETING</td>
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<td>BLB 010</td>
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<td>PROD PLNG BRND MGMT</td>
<td>Guzman F</td>
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<td>02:00 pm-04:50 pm</td>
<td>BLB 245</td>
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<td>Guzman F</td>
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<td>02:00 pm-03:20 pm</td>
<td>BLB 250</td>
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<td>Guzman F</td>
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<td>02:00 pm-04:50 pm</td>
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<td>BUSINESS MARKETING</td>
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<td>Pelton L</td>
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<td></td>
<td>THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.</td>
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<td>CRE 3.0</td>
<td>This course restricted. Limited to students residing out-of-state only. Contact department. WEB-BASED INSTRUCTION.</td>
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<td>Sales Analytics</td>
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<td>Lewin J</td>
<td>12:30 pm-01:50 pm</td>
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<td>MKTG 4630</td>
<td>E-Tailing</td>
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<td>09:30 am-10:50 am</td>
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<td>MKTG 4670</td>
<td>Advanced Sales</td>
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<td>Lewin J</td>
<td>11:00 am-12:20 pm</td>
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<td>MKTG 4770</td>
<td>Sales Management</td>
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<td>11:00 am-12:20 pm</td>
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<td>MKTG 4890</td>
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<td>THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK. Also meets: R 06:30 pm-09:20 pm WH 222 1/16/18-5/11/18</td>
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<td>THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM. Also meets: R 12:30 pm-01:50 pm GAB 114 1/16/18-5/11/18</td>
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<td>MKTG 5200</td>
<td>Customer Behavior</td>
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WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

777 (15068) CRE 3.0 Spears N
THIS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.

**MKTG 5260**  MKTG METRICS FOR MGRS
501 (17205) CRE 3.0 R 06:00 pm-08:50 pm FRSC 121 Ganesh G
THIS COURSE MEETS AT THE FRISCO CAMPUS
2811 INTERNET BLVD., FRISCO TX 75034.

**MKTG 5550**  GLOBAL MARKETING
007 (1612) CRE 3.0 Blankson C
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

777 (1733) CRE 3.0 Blankson C
THIS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

**MKTG 5800**  MKTG INTERNSHIP
751 (1689) CRE V
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

**MKTG 5850**  STRATEGIC MARKETING
007 (1683) CRE 3.0 Blankson C
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

777 (1734) CRE 3.0 Blankson C
THIS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

**MKTG 5910**  SPEC PROBS
001 (1684) CRE V
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

**MKTG 6010**  MARKETING THOUGHT
001 (16434) CRE 3.0 T 02:00 pm-04:50 pm BLB 075 Strutton H

**MKTG 6020**  CONSUMER BEHAVIOR SEM
001 (16889) CRE 3.0 T 06:30 pm-09:20 pm BLB 281 Spears N

**MKTG 6030**  MARKETING STRATEGY SEM
001 (16897) CRE 3.0 R 02:00 pm-04:50 pm BLB 285 Blankson C

**MKTG 6900**  SPECIAL PROBLEMS
Eight Week Session One

MKTG 5000  MKTG CONCEPTS

007 (14033)  CRE 1.5  Thompson K
THIS CLASS MEETS FROM JANUARY 16TH - MARCH 9TH. AN EXPERIENTIAL COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST.
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

080 (14066)  CRE 1.5  Thompson K
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
THIS CLASS MEETS FROM JANUARY 16TH - MARCH 9TH. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. F-1 STUDENTS MUST COMMUNICATE WITH THE COURSE INSTRUCTOR DURING THE FIRST WEEK OF THE COURSE TO MAKE THE REQUEST. THIS COURSE REQUIRES DEPARTMENT CONSENT. IF YOU ARE IN THE ACCELERATED ONLINE MBA PLEASE CONTACT THE GRADUATE PROGRAMS OFFICE IN THE COLLEGE OF BUSINESS AT 940.369.8977.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.
WEB-BASED INSTRUCTION.

THIS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

THIS CLASS MEETS FROM JANUARY 16TH - MARCH 9TH. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. F-1 STUDENTS MUST COMMUNICATE WITH THE COURSE INSTRUCTOR DURING THE FIRST WEEK OF THE COURSE TO MAKE THE REQUEST.

THIS COURSE REQUIRES DEPARTMENT CONSENT. IF YOU ARE IN THE ACCELERATED ONLINE MBA PLEASE CONTACT THE GRADUATE PROGRAMS OFFICE IN THE COLLEGE OF BUSINESS AT 940.369.8977.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

8 Week Session Two

MKTG 5150 MKTG MANAGEMENT

007 (14052) CRE 3.0
WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

080 (14112) CRE 3.0
WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.
WEB-BASED INSTRUCTION.
THIS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
THIS IS AN 8 WEEK COURSE AND MEETS FROM MARCH 19 TO MAY 11. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. THIS COURSE REQUIRES DEPARTMENT CONSENT. IF YOU ARE IN THE ACCELERATED ONLINE MBA PLEASE CONTACT THE GRADUATE PROGRAMS OFFICE IN THE COLLEGE OF BUSINESS AT 940.369.8977. RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

OPSM/Operations and Supply Management

OPSM 3830 OPERATIONS MGMT
001 (1374) CRE 3.0 TR 12:30 pm-01:50 pm BLB 070 Ogden J
CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED A STATISTICS COURSE WITH A "C" OR BETTER PRIOR TO ENROLLMENT IN MGMT 3830.
003 (16705) CRE 3.0 TR 02:00 pm-03:20 pm BLB 010 Ogden J
004 (14196) CRE 3.0 R 06:30 pm-09:20 pm BLB 245 Michels J
005 (16706) CRE 3.0 TR 03:30 pm-04:50 pm BLB 090 Ogden J
007 (1856) CRE 3.0 Ogden J
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
070 (16989) CRE 3.0 M 06:00 pm-08:50 pm CHEC Ogden J
CLASS MEETS AT COLLIN HIGHER EDUCATION CENTER, 3452 SPUR 399, MCKINNEY, TX 75096
777 (1872) CRE 3.0 Fite J
WEB-BASED INSTRUCTION.
THIS COURSE RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

OPSM 4810 PURCH & MAT MGMT
001 (1719) CRE 3.0 M 06:30 pm-09:20 pm BLB 005 Franz III R

OPSM 4830 PRODUCTIVITY & QUALITY
001 (1776) CRE 3.0 R 06:30 pm-09:20 pm BLB 060 Ojha D
CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED A MGMT 3830 WITH A "C" OR BETTER PRIOR TO ENROLLMENT IN MGMT 4830.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
PLEASE CONTACT APRIL KUYKENDALL AT JONATHON.FITE@UNT.EDU FOR MORE INFORMATION.

OPSM 4880 MANAGEMENT OF PROJECTS
001 (1384) CRE 3.0 W 06:30 pm-09:20 pm BLB 090 Gallia M
CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED MGMT 3830 WITH A "C" OR BETTER.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
DEPARTMENT CONSENT REQUIRED. PLEASE CONTACT APRIL KUYKENDALL AT JONATHON.FITE@UNT.EDU FOR MORE INFORMATION.